

## គំពខ់ដៃស្វយ័ងទ្រុខព្រះសី១ានុ( គសស )

SIHANOUKVILLE AUTONOMOUS PORT(PAS)





























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### **Location and Access of PAS/SPSEZ**

THAILAND

Cheom Ksan

**CAMBODIA** 

#### Access:

- National Road 4 and 3
- Railroad (freight and passenger)



106° LAO PEOPLE'S 107°

DEMOCRATIC REPUBLIC

# New Container Terminal Development up to 2029



### New Container Terminal Development up to 2029 (Cont'd)

• Project of Terminal Renovation and New Container Terminal (Length 1,833m = 2,637,000 TEUs/year)

Nº	Projects	Operation Year	Capabilities and Benefits
1	Previous <b>projects and facilities</b>	Up to 2024	<ul> <li>Port capacity of 550,000 TEUs/year</li> <li>But the number of containers throughput in 2023 was 800,000 TEUs (beyond the port capacity)</li> <li>Two Harbor Mobile Cranes and Dredging to 11.5m, increase capacity 200,000TEUs</li> <li>Modification 253m, increase capacity of 250,000TEUs</li> </ul>
2	Modification of 350m GC into 653m CT (1,000,000TEUs/yr)	September 2024	<ul> <li>Port capacity increases 1,000,000TEUs/year</li> <li>Allow ship with draft of 10.5m to berth (approximately 44.28% in Asia region)</li> <li>The Ocean freight cost is still more expensive neighboring countries in the region.</li> </ul>

- Increase competitiveness.

Increase competitiveness.

Increase competitiveness.

countries

obstacle)

**New Container** 

depth -14.5m

**New Container** 

length 400m,

New Container Terminal-Phase 3,

depth -17.5m

5

Terminal-Phase 2,

water depth -16.5m

length 430m, water

(617,000TEUs/yr)

Terminal-Phase1,

length 350m, water

2027

2028

2029

Port capacity increases 1,450,000TEUs/year

Port capacity increases 2,020,000TEUs/year

other ports (no vessel draft obstacle)

Reducing the freight cost and lead time

- Port capacity increases 2,637,000TEUs/year

Reducing the freight cost and lead time

Allow 93% of vessels in the Asia-Pacific region to accommodate.

Reduce the Ocean freight cost (look like PAS relocates to Phnom Penh)

- Allow vessels to and from the Indo-Pacific Ocean to berth without transit at

- The ocean freight cost is similar to container ports in neighboring and regional

Allow vessels worldwide to berth without transit at other ports (no vessel draft

# Sihanoukville Port Special Economic Zone (SPSEZ)

- Sihanoukville Port Special Economic Zone (SPSEZ) was developed in 2009 and has been operating since 2012 with a total area of 632,102 m<sup>2</sup>, out of which 162,804 m<sup>2</sup> are available for lease.
- Sihanoukville Autonomous Port (PAS) is in charge of Management and Operation.



### Sihanoukville Port Special Economic Zone (SPSEZ) (Cont'd)

#### CHAIRMAN & CEO'S MASSAGE

Globalization and supply chain in port sector have been in dispensable for the last decage and the incrreasing of ship size and cargo demane are remarkably changed. Sihanoukville Autonomous Port (PAS) enjoys an average of 11.59% container throughput and the highest growth of 29.41% in nine months of 2024.



To modernize and harmonize the operation, PAS will be ready to handle around 1,450,000 TEUs/year by 2027 and will be in a position to allow direct calls from North America and EU by 2029 with competitive advantages in the region.

These Sustainable Port Development and Planning will attract more port users, more Foreign Direct Investment (FDI) to Sihanoukville Port Special Economic Zone (SPSEZ) which increase leased area 57.87% and remaining 42.13% of the total land area in 2024.

We are delighted to welcome and invite prospective port users and investors to grasp the benefits from PAS/SPSEZ which operates under Free Port Concept and serves as business cluster or/and Logistics Hub in ASEAN for Cambodia.

My best regards, LOU KIM CHHUN Chairman & CEO of PAS.

#### ផែនភា៖អតិចខ្លាស់គំពស់ផែស្ទយ័តក្រុទព្រះសីមានុ ដល់ស្លាំ ២០២៩ SIHANOUKVILLE AUTONOMOUS PORT DEVELOPMENT PROJECT UP TP 2029

តំបន់សេដ្ឋកិច្ចពិសេសកំពខ់ផែក្រុខព្រះសីមានុ (តសព-កសស)



Development Project up to 2029: The modification of Terminal 653m and New Container Terminal 1,180m (Total Quay Length 1,833m = 2,637,000TEUs/year)



NO	NAME OF PROJECTS	OPERATION YEAR	CAPABILITES AND BENEFITS
1	Previous projects and facilities (Modicication & Dredging)	Present to 2024	- Port capacity 550,000TEUs/year but the number of containers throughput in 2023 was 800,000 TEUs (beyond port capacity) 02 Habor Mobile Cranes and Dredging to 11.5m increase capacity 200,000TEUs Modification 253m increases capacity 250,000TEUs
2	The modification of 350m General Cargo into 653m Container Terminal (1,000,000TEUs/y)	September 2024	Port capacity increase 1,000,000TEUs/year. Allow ship with draft of 10.4m to berth (approximately 44.28% in Asia region). The Ocean freight cost is still more expensive than neighboring countries in the region.
3	New Container Terminal-Phase 1, length 350m, water depth -14.5m (450,000TEUs/y)	2027	Port capacity increases 1,450,000TEUs/year.     Allow 93% of vessels in the Asia-Pacific region to accommodate).     Reduce the Ocean freight cost (look like Sihanoukville Autonomous Port relocates to Phnom Penh).
4	New Container Terminal-Phase 2, length 400m, water depth -16.5m (570,000TEUs/y)	2028	Port capacity increases 2,020,000TEUs/year. Allow vessele to and from the Indo-Pacific Ocean to berth without transit at other ports (no vessel draft obstacle). The Ocean freight cost is similar to container ports in neighboring and regional countries. Reducing the freight cost and lead time. Increase competitiveness.
5	New Container Terminal-Phase 3, length 430m, water depth -17.5m	2029	Port capacity increases 2,637,000TEUs/year.     Allow vesseles worldwide to berth without transit at other ports (no vessel draft obstacle).     Reducing the freight cost and lead time.

Increase competitiveness.

(617,000TEUs/y)



#### គំពខ់ដែស្ទយ័តក្រុខព្រះសីមានុ / តំបន់សេដ្ឋកិច្ចពិសេសកំពខ់ដៃក្រុខព្រះសីមានុ

GENERAL LAYOUT PLAN AND LAND USE (TOTAL AREA = 362,102) JANUARY 2025

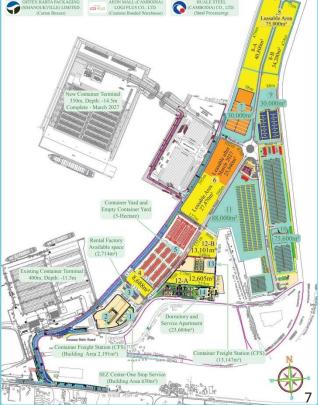
	1	SEZ Center-One Stop Service (Building Area = 630m²)	$= 3,425 \text{m}^2 =$	0.54%
J	2	Container Freight Station - (CFS) (Building Area = 2,191m²)	= 16,785m <sup>2</sup> =	2.66%
5	3	Rental Factory (Building Area = 2,714m <sup>2</sup> ), Available: (1,575m <sup>2</sup> &1,139m <sup>2</sup>	$) = 5.873 \text{m}^2 =$	0.93%
	4	Land for Cooling Warehouse (Proposal)	= 8,688m <sup>2</sup> =	1.37%
	5	Empty Container Yard	=50,174m <sup>2</sup> =	7.94%
	6	Leasable Area	= 53,410m <sup>2</sup> =	8.45%
	7	AEON MALL (CAMBODIA) LOGI PLUS CO., LTD (Investment)	= 30,000m <sup>2</sup> =	4.75%
	8	Leasable Ara $(8-A = 40,800m^2) + (8-B = 34,200m^2)$	=75,000m <sup>2</sup> =	11.86%
111	9	OJITEX HARTA PACKAGING (SIHAOUKVILLE) LIMITED (Investment)	$=30,000 \text{m}^2$	4.75%
	10	HUALE STEEL (CAMBODIA) CO., LTD (Investment)	= 75,600m <sup>2</sup> =	11.96%
	-11	HUALE STEEL (CAMBODIA) CO., LTD (Investment)	$= 88,000 \text{m}^2 =$	13.92%
	12	Leasable Area (12-A = 12,605m <sup>2</sup> ) + (12-B = 13,101m <sup>2</sup> )	= 25,706m <sup>2</sup>	= 4.07%
	13	Container Freight Station (CFS)-(Grant) - (Building Area = 2,100m²)	= 13,147m <sup>2</sup> =	2.08%
	14	Dormitory and Service Apartment	= 23,604m <sup>2</sup> =	3.73%
17	15	Facility, Utility, Infrastructure and Public Area	= 132,690m <sup>2</sup> =	20.99%
Q.	ТО	TAL LEASABLE AREA (4+6+7+8+9+10+11+12A+12B) = 3	386,404m <sup>2</sup> =	100%

LEASED AREA (7+9+10+11)

REMAINING AREA FOR LEASE (4+6+8+12A+12B)

 $= 223,600 \text{m}^2 = 57.87\%$ 

= 162,804m<sup>2</sup> = 42.13%



#### តំបត់សេដ្ឋកិច្ចពិសេសអំពខ់ថ្ងៃក្នុខ្យព្ទះសីមាតុ (គសព-គសស SIHANOUKVILLE PORT SPECIAL ECONOMIC ZONE (SPSEZ)

#### THREE COMPANIES ARE OPERATING IN SPSEZ

OJITEX HARTA PACKAGING AEON MALL (CAMBODIA) (SIHANOUKVILLE) LIMITED (30,000m<sup>2</sup>)

LOGI PLUS CO., LTD. (30,000m<sup>2</sup>)





HUALE STEEL (CAMBODIA) CO., LTD. (75,600m<sup>2</sup>)

**HUALE STEEL** (CAMBODIA) CO., LTD. (88,000m<sup>2</sup>)





#### SPSEZ FACILITIES

#### MAIN GATES

- 24 Hours Operation



#### SPSEZ ADMINISTRATION

- Rental Office



#### SERVICE APARTMENT

- Detached House (4 Buildings)
- Terrace House (16 Units)



#### DORMITORY

- Two Buildings (92 rooms)
- Accommodation (6 persons)



#### RENTAL FACTORY AND CONTAINER FREIGHT STATION

RENTAL FACTORY (Building Area: 2,714m²)

- Available space : 1,575m<sup>2</sup> - Available space : 1,139m<sup>2</sup> - Floor load capacity: 2ton/m2



#### CONTAINER FREIGHT STATION 1 (Building Area: 2,191m<sup>2</sup>)

- Warehouse : 2.191m<sup>2</sup> - Office space included



#### **CONTAINER FREIGHT STATION 2 (Building Area: 2,100m²)**

- Warehouse : 1,932m<sup>2</sup> - Office space : 168m<sup>2</sup>



#### 1 SERVICE TO BE PROVIDED BY SPSEZ

- Land Lease
- Service Apartment And Dormitory
- Rental Factory
- Container Freight Station (CFS)

- Utilities Supply
- Waste Water Treatment
- Rental Office
- Security & Others

#### 2 EXPECTED BUSINESS

- Logistics, Manufacturing Factory, Digital Services.

#### 3 POTENTIAL BENEFITS FOR INVISTORS









IDEAL LOCATION AND LOW LOGISTICS COST.

OF COMPETITIVE LOW LEASE PRICE.

ADVANTAGE CUSTOMERS **EXPECTATION** AND BEYOND.

NO NATURAL DISASTER RISK.

#### 4 INVESTMENT INCENTIVES

- Income tax (corporate income tax 20%) exemption for 3 to 9 years (depending on the sector and investment activity), from the time of earning its first income) and additional 6 years after the income tax exemption period has expired: (a)-25% for the first 2 years, (b)-50% next 2 years, (c)-75% last 2 years.
- Prepayment tax (1%) exemption (during income tax exemption from 3 to 9 years).
- Exemption on Customs Duty, Special Tax, and VAT for the import of Construction Material, Machinery, and Porduction Input.
- Export tax exemption (finished product).
- No VAT 10% on the long term land lease (for QIP company with 100% export).

Site Office: Terak Vithei Samdech Akka Moha Sena Padei Techo HUN SEN, Sangkat No.3, Preah Sihanouk City, Preah Sihanouk Provine, Kingdom of Cambodia.

#### Contact:



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#### គំពខ់ដែស្ទយ័គគ្រុខព្រះសីមានុ / តំមន់សេដ្ឋកិច្ចពិសេសអំពខ់ដៃគ្រុខព្រះសីមានុ

#### GENERAL LAYOUT PLAN AND LAND USE JANUARY 2025

**TOTAL LEASABLE AREA (4+6+7+8+9+10+11+12A+12B)** 

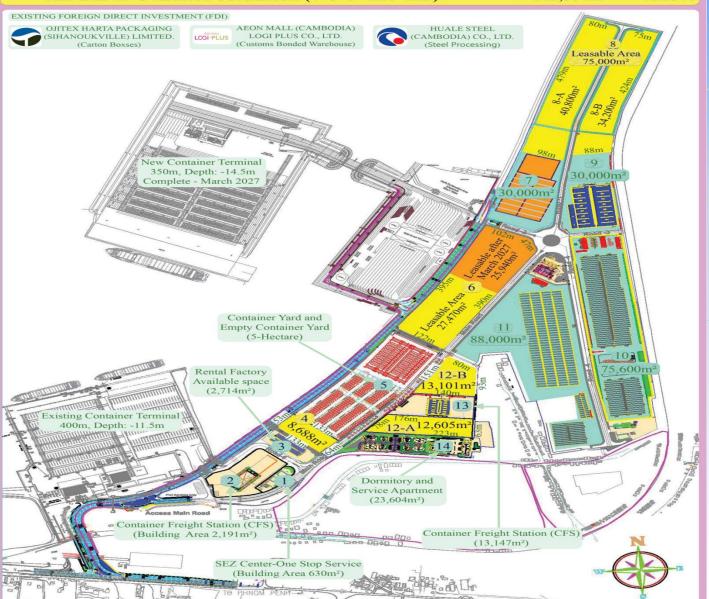
=386,404m<sup>2</sup> =100%

LEASED AREA (7+9+10+11)

 $= 223,600 \text{m}^2 = 57.87\%$ 

REMAINING AREA FOR LEASE (4+6+8+12A+12B)

 $= 162,804 \text{m}^2 = 42.13\%$ 



### **Service Provided By SPSEZ**

- Land Lease
- 2 Rental Factory/Container Freight Station (CFS)
- **3** Utility Supply
- **4** Rental Office
- Service Apartment and Dormitory
- **6** Waste Water Treatment
- Security
- **8**Others

### **SPSEZ Service and Charge**

No	Itom	Coot	Domarka
No	Item	Cost	Remarks
1	Land lease fee	\$65/m²/50yrs (less than 1ha) and \$20.77/m²/10yrs (more than 10ha)	Varies depending on space and period;
2	Rental factory	4.2 USD/m <sup>2</sup> /month	Floor area of 2,700m <sup>2</sup> (occupied) : 1,575m <sup>2</sup> + 1125m <sup>2</sup> , ( Agreement is renewable by every 2 years). Excluding VAT 10%
3	Management service	1 USD/m <sup>2</sup> /year	Excluding VAT 10%
4	Electricity	0.158 USD/kWh	EDC tariff (+10 % Overhead cost: Voltage lose and maintenance)
5	Water supply	0.50 USD/m <sup>3</sup>	-
6	Wastewater treatment	0.50 USD/m <sup>3</sup>	Excluding VAT10% (80% of water supply)
7	Rental CFS	4.2 USD/m <sup>2</sup> /month	$2,100m^2 \times 2 = 4,200m^2 \text{ (01 available)}$
8	Rental Office	20 USD/m <sup>2</sup> /month	In SPSEZ Administration Department
	Carriag apartment	650 USD/month/unit	Terrace house (4 buildings, 16 units)
9	Service apartment	950 USD/month/building	Detached house (4 buildings, 4 units)
10	Dormitory	90 USD/month/room	Two buildings of 92 rooms (a room of 6 beds)
11	Waste disposal	-	Varies according to contents and Capacity (private or PAS)
12	Telecommunication	-	Depending on tariff of telecommunication company

### **Potential Benefits For Investors**

Ideal location adjoining the Port Terminals.

Advantage of Competitive Low Prices.

Customers expectation and beyond.

Ready-built infrastructures.

No Natural Disaster Risks, flood, tsunami, earthquake...

Transportation connection between PAS and SPSEZ is designed to minimize risks and costs.

### **Investment Incentives(QIP)**

- 1- Income Tax (Corporate Income Tax 20%) exemption for 3 to 9 years (based on sector and investment activity, and as of its first incomes generated), then followed by 6 years after the Income Tax exemption period has expired:
  - (a)- 25% for the first 2 years, (b)-50% for the next 2 years, and (c)-75% for the last 2 years of the total payable Income Tax.
- 2- Prepayment tax (1%) exemption(during income tax exemption from 3 to 9 years).
- 3- Exemption on Customs Duty, Special Tax, and VAT for the import of Construction Material, Machinery, and Production Input.
- 4- Export tax exemption(finished product).
- 5- No 10% VAT applied to long-term land leases (if obtain a QIP & 100% export).

### **Protection By The RGC (LOI)**

- Treat equitably to all investors
- No nationalization and expropriation
- No requirement of local equity participation
- No price control
- No restriction on foreign exchange
- No requirement of local equity participation

### **Infrastructures**





Main Road

**Wastewater Treatment Plant** 

- ✓ Water supply:  $\sim$ 1,500 m<sup>3</sup>/day
- ✓ Wastewater treatment capacity: 2,000 m³/day
- ✓ Power:
  - ➤ MV COMMERCIAL (GS) of 17MW (22KV) by direct transmission underground line to PAS and for SPSEZ (Reliable).
  - ➤ MV INDUSTRIAL (the City EDC) of 7MW (22KV) directly connects to SPSEZ (for backup)
  - Additional 5 Gen-sets of 5MW are available from PAS for back up
  - > Private Gen-sets are recommended.

### **Facilities**





Service Apartment



Rental Container Freight Station (CFS)



Dormitory

### **Rental Factory**







#### • Size of the Building:

- 1,125m<sup>2</sup> (30.0m x 37.5m)
- Height of floor: same with the ground level
- Height of ceiling fan: 7.9m
- Floor load Capacity: 2 tons/m<sup>3</sup>

#### • Price:

• 4.2 USD/m<sup>2</sup>/month (excluding tax)

### **Container Freight Station(CFS)**





#### • Size of the Building:

- About 2,100m<sup>2</sup> (70m x 30m)
- Height of floor: 1.2m
- Height of ceiling: 2.6m (can be remodeled)
- Floor load Capacity: 2 tons/m<sup>3</sup>

#### • Price:

• 4.2 USD/m<sup>2</sup>/month (excluding tax)

Item	Quantity
Site Area	13,147 m <sup>2</sup>
Building Floor area	$2,100 \text{ m}^2$
Floor Load Capacity	2 tons/m <sup>3</sup>
High floor dock (Front)	H=1.2 m
Low floor dock (Rear)	H=0.0 m
Trailer dock (Front)	7
Truck berth (Rear)	6
Estimated capacity	21,000 tons

### **New Initiative: Free Port Concept**

#### Pilot Project

AEON MALL (Cambodia) Logi Plus, the first partner of the pilot project, was completed in July, 2023 and started handling cargo.

Site area: 3 Hectare

Opening year: August, 2023

**Business Content:** 

① Operation of bonded Logistics Center and Provision of affiliated logistics services (Customs Clearance, Delivery, etc.)

**②** Operation of E-Commerce online shopping platform and provision of other affiliated services.





Source: Aeon Mall (Cambodia) Logi Plus

**Image of Logistics Center** 

### **CONTACTS**

Sihanoukville Port Special Economic Zone (SPSEZ)

Office Email: <a href="mailto:spsez@pas.gov.kh">spsez@pas.gov.kh</a> (Administration)

### Contact person:

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# Thank You for your attention